



GOVERNMENT  
OUTCOMES  
LAB

# INDIGO Hack-and-Learn Kick-off

23 August 2021 01:00PM BST



@golaboxford



golab.ox.ac.uk



indigo@bsg.ox.ac.uk

# INDIGO Hack-and-Learn Kick-off

# Welcome!

## Our facilitators



**Mara Airoidi,**  
**GO Lab Director**



**Sandro Cabral, INSPER**  
**Metricis**



**Bindi Dharia, Centre for**  
**Social Impact and**  
**Philanthropy (Ashoka)**

# INDIGO Hack-and-Learn Kick-off

## Outline of today's event



The session is being recorded.

Please post questions in the chat throughout.

1. Welcome and Co-host introduction (1:00-1:05)
2. Introduction to INDIGO and our Hack and Learn (1:05-1:15)
3. Challenge pitches (1:15-1:50)
4. Hack teams, Slack sign-ups, and Support (1:50-1:55)
5. Q&A (1:55-2:00)

# INDIGO Hack-and-Learn Kick-off

## Introduction to INDIGO



**Ruairi Macdonald,**  
Research Associate



**Juliana Outes,**  
Data Steward



# INDIGO

Better data for better social outcomes



INDIGO is a community of peers from different countries and policy domains with an interest in sharing data about projects that seek to address complex social problems.



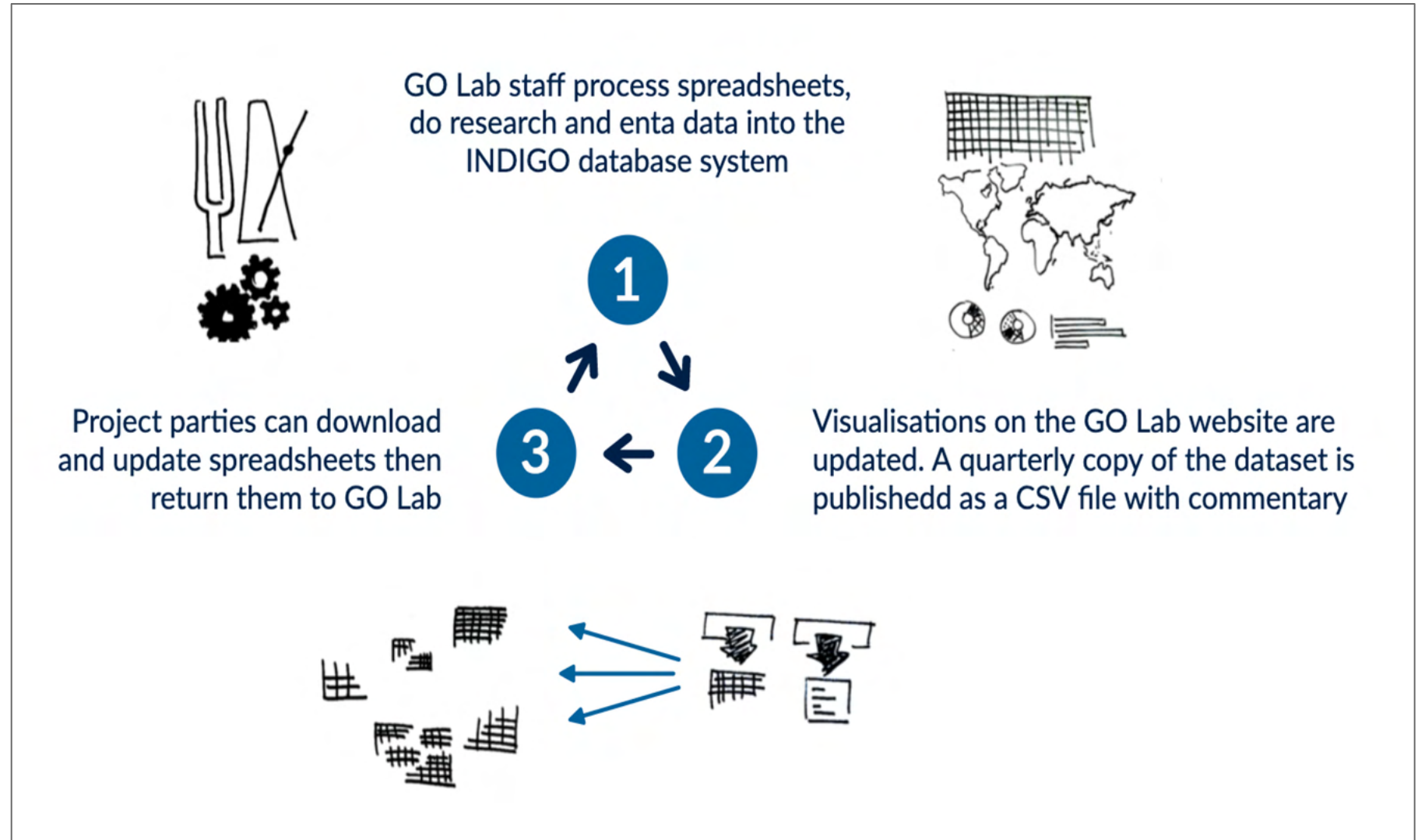
# INDIGO Hack-and-Learn Kick-off

## Introduction to INDIGO



# INDIGO Hack-and-Learn Kick-off

## Introduction to INDIGO



# INDIGO Hack-and-Learn Kick-off

## Introduction to INDIGO

 Community

 System

 Data



### DATA SET Impact Bond Dataset

Explore our  
interactive map  
find out data on  
impact bonds  
around the world

**Last updated** 2  
Jul 2021



### TOOL Impact Wayfinder [Prototype]

Find the right  
impact evaluation  
for your project

**Last updated**  
Mar 2021



### DATA SET Social outcomes and SDGs [Prototype]

Examine the  
alignment  
between social  
outcomes and  
SDGs.

**Last updated** 08  
Mar 2021



### DATA SET Outcomes Fund Directory

Explore outcomes  
funds around the  
world

**Last updated** 25  
Jun 2021



# INDIGO Hack-and-Learn Kick-off



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## 2021 Summer Hack and Learn: key dates and sessions



### 1. **Kick off sessions: 23 August 2021**

HACK HACK HACK -> use your Slack channels.

### 2. **Show and tell session: 9 September 2021**

Come and show your results and share your learnings. This is part of our Social Outcomes Conference!

### 3. **INDIGO Peer learning session: 4 November 2021**

Presentation of Technical and Learning Report. All invited to collaborate 😊

# INDIGO Hack-and-Learn Kick-off

## Some tips



- Choose one challenge as your primary challenge. Let the challenge leader know that you will be working with that team.
- Your challenge leader is your main point of help. Feel free to ask him or her any questions that you may have.
- You will get 10 minutes to show your results at the Show and Tell session. We don't expect you to have a final solution for such complex problems, but just an idea of potential ways to address them. There will be expert practitioners and researchers giving feedback.
- While you are working, write down your ideas and opinions about the experience. We will collate all of them in a Technical and Learning report that we will present in November.

# INDIGO Hack-and-Learn Kick-off

## Challenge pitches



- An impact bond pipeline/nursery (Go Lab + Levoca Impact Labs) - [#hackteam12](#)
- Aligning Outcomes to Sustainable Development Goals (INSPIRE and GO Lab) - [#hackteam13](#)
- Pilot projects and scale up version (GO Lab and INSPIRE) - [#hackteam14](#)
- What is next after impact bonds? (INSPIRE) - [#hackteam15](#)
- Corporate Social Responsibility (CSR) Data Synchronization exercise (CSIP) - [#hackteam16](#)
- Revisiting COVID Impact Data for Sectoral Analysis of the Impact of COVID-19 on NPOs in India (CSIP) - [#hackteam17](#)





# #hackteam12

## An impact bond pipeline



# GOVERNMENT OUTCOMES LAB





# Why a project pipeline?

Di Naturenow - Opera propria, CC BY-SA 4.0,  
<https://commons.wikimedia.org/w/index.php?curid=92000382>



- Much of the learning takes place in the design phase
- Many more projects idea than launches – foster insights
- Facilitate networking in community with similar interest
- Reduce transaction costs
- Raise awareness of dynamic ecosystem "under the soil"



# What did we do and learn?

## Data mapping!

The screenshot shows an Excel spreadsheet with the following structure:

- Section 1: SOURCES**
  - Variables and agreed standard definitions on INDIGO database of launched project (not all information is available for all projects, but IF available, here is the agreed definition)**
  - Variables shared on previous "Project pipeline" created by the Impact Bond Working Group**
  - Space for Hackteam12 comments**
  - MA comments**
  - ZI comments**
  - MG comments**
- Section 2: ORGANISATIONS**
  - This also links to a database of Organisations with information relevant to the Organisation and allows to do things like creating the network diagrams. Details of fields is at: <https://indigo-data-standard.readthedocs.io/en/latest/data-dictionary/organisation.html#organisation>**
  - This is a list. One project can have multiple items of data. One item of data is defined as:**
  - Id** (Text): A within-project original, flexible identifiers to be refer Text
  - Organisation ID - (Value)** (Text): INDIGO identifier of the organisation that provides service Text
  - Organisation Role Category - (Value)** (Text): Category of service provider. Codelist options are: Nonprofit/NGO, Foundation/Philanthropic, Government/Public Sector/Public Bank, For-profit, Other
  - Intervention - (Value)** (Text): Description of the intervention or the activities that serve Text
  - Planned Service - Start - (Value)** (Text): Expected date when service delivery starts. Text
  - Planned Service - End - (Value)** (Text): Expected date when service delivery ends. Text
  - Actual Service - Start - (Value)** (Text): Actual date when service delivery starts. Text
  - Actual Service - End - (Value)** (Text): Actual date when service delivery ends. Text
  - Alterations to service - Description - (Value)** (Text): This variable specifies whether there has been a modify Text
  - Alterations to service - Reason - (Value)** (Text): This variable presents the motivation for that modification Text
  - Reasons** (Text): Text
  - Notes** (Text): Text
- Section 3: OUTCOME PAYMENT**
  - Selection of providers** (Text): yes, do we have definition in INDIGO? or help or not be relevant for standardized information was collected for specific market intelligence released at the time. No, we don't have a definition in INDIGO for this. (2)
  - Codelist options:** Rfp, Direct contracting, provider bid, open project team

## Learnings

- 1) Two key definitions are required to develop the pipeline:
  - a) minimum requirements to be part of the pipeline dataset
  - b) minimum requirements for a project to move out of the dataset (contracted projects to main IB dataset, others archived as e.g. 'alternative funding' or 'unrealised')
- 2) Stakeholders could think that this information is commercially sensitive – what information can be shared easily?
- 3) From our list of variables, only 5 of them will be a 'must have'. The rest of them will be 'nice to have, but not mandatory'.
- 4) There is a need to motivate stakeholders to send updates. Maybe producing a quarterly snapshot of the state of upcoming impact bonds will encourage them to share information?





# Ways to move forward

- Consulting with key stakeholders on minimum requirements and 'must have' variables

Clique para adicionar texto

- Pending work of data standardization (i.e. categories and formats)
- We'll be working with data from upcoming projects and prepare data visualisation of an initial pipeline !



This Photo by Unknown Author is licensed under CC BY



# GOVERNMENT OUTCOMES LAB

## Hack and Learn challenge # 13

### Social outcomes and Sustainable Development Goals

August 2021



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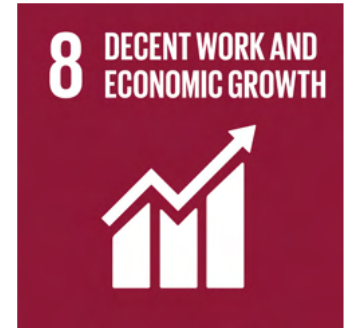
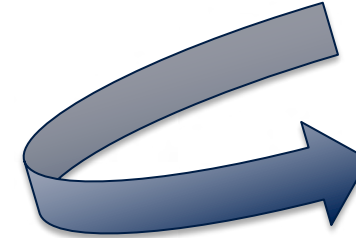
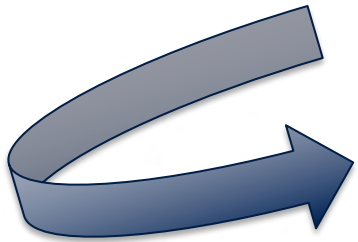
# Sustainable Development Goals



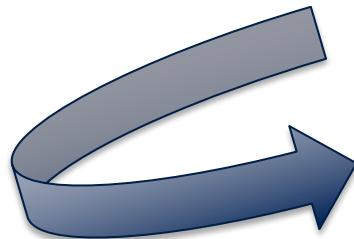


# Social Impact Bonds

Entry into accommodation  
and sustainment of tenancy  
for 12 months

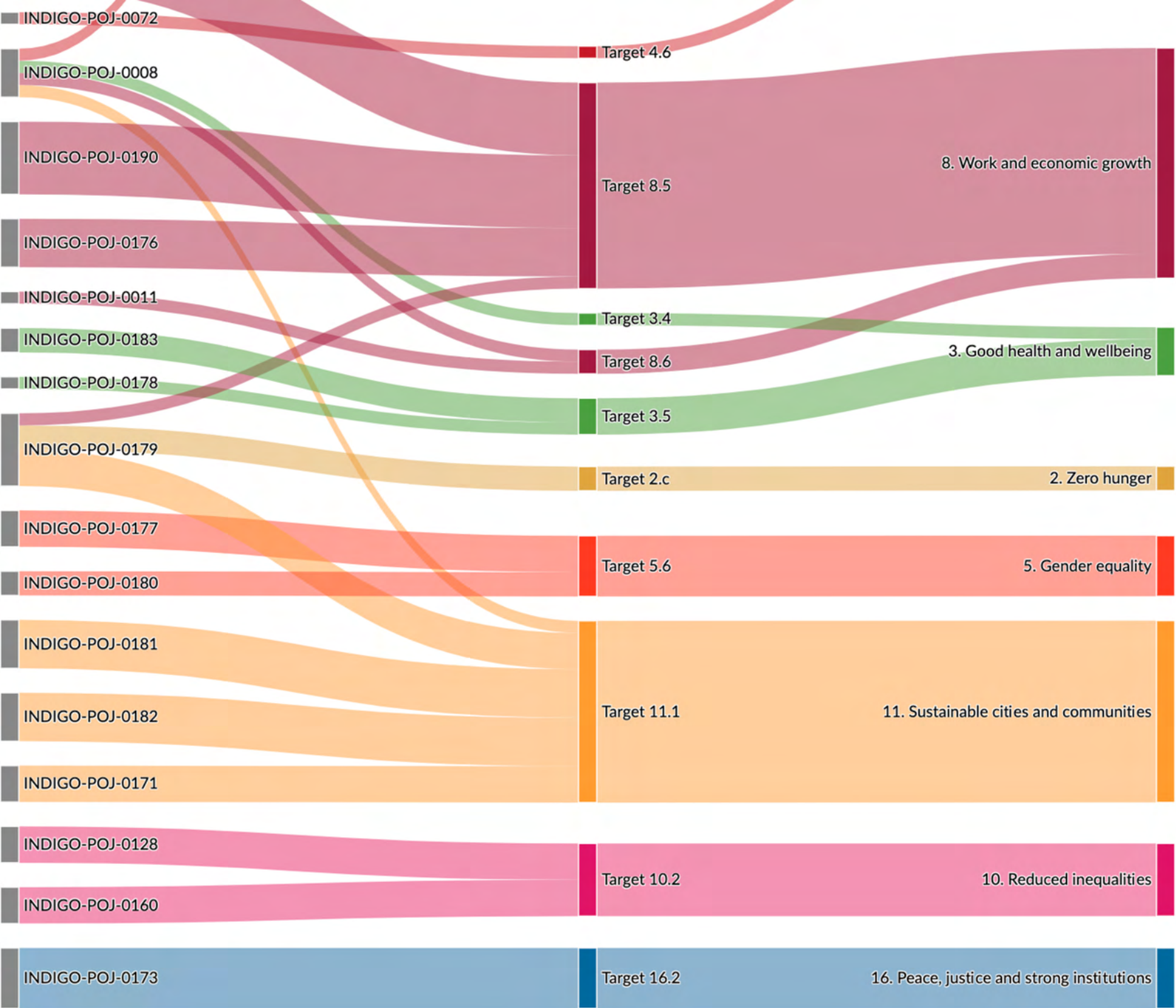


Improved attendance  
to classes



# Our Sankey diagram

Let's complete it!





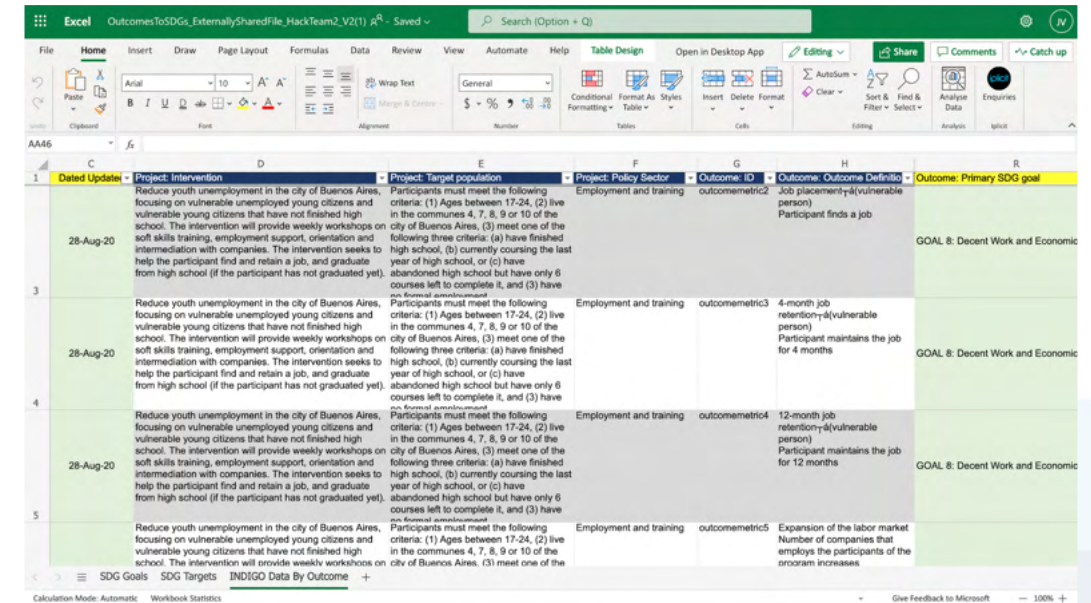


# Help us fill our SDG spreadsheet

How?

Linking social outcomes metrics with the SDG number that fits that metric.

We hope you can join us! 😊



Date	Project	Intervention	Target population	Policy Sector	Outcome ID	Outcome Definition	Primary SDG goal
28-Aug-20	1	Reduce youth unemployment in the city of Buenos Aires, focusing on vulnerable unemployed young citizens and vulnerable young citizens that have not finished high school. The intervention will provide weekly workshops on soft skills training, employment support, orientation and intermediation with companies. The intervention seeks to help the participant find and retain a job, and graduate from high school (if the participant has not graduated yet).	Participants must meet the following criteria: (1) Ages between 17-24, (2) live in the communes 4, 7, 8, 9 or 10 of the city of Buenos Aires, (3) meet one of the following three criteria: (a) have finished high school, (b) currently coursing the last year of high school, or (c) have abandoned high school but have only 6 courses left to complete it, and (3) have on formal enrollment.	Employment and training	outcomemetric2	Job placement-y&(vulnerable person) Participant finds a job	GOAL 8: Decent Work and Economic Growth
28-Aug-20	3	Reduce youth unemployment in the city of Buenos Aires, focusing on vulnerable unemployed young citizens and vulnerable young citizens that have not finished high school. The intervention will provide weekly workshops on soft skills training, employment support, orientation and intermediation with companies. The intervention seeks to help the participant find and retain a job, and graduate from high school (if the participant has not graduated yet).	Participants must meet the following criteria: (1) Ages between 17-24, (2) live in the communes 4, 7, 8, 9 or 10 of the city of Buenos Aires, (3) meet one of the following three criteria: (a) have finished high school, (b) currently coursing the last year of high school, or (c) have abandoned high school but have only 6 courses left to complete it, and (3) have on formal enrollment.	Employment and training	outcomemetric3	4-month job retention-y&(vulnerable person) Participant maintains the job for 4 months	GOAL 8: Decent Work and Economic Growth
28-Aug-20	4	Reduce youth unemployment in the city of Buenos Aires, focusing on vulnerable unemployed young citizens and vulnerable young citizens that have not finished high school. The intervention will provide weekly workshops on soft skills training, employment support, orientation and intermediation with companies. The intervention seeks to help the participant find and retain a job, and graduate from high school (if the participant has not graduated yet).	Participants must meet the following criteria: (1) Ages between 17-24, (2) live in the communes 4, 7, 8, 9 or 10 of the city of Buenos Aires, (3) meet one of the following three criteria: (a) have finished high school, (b) currently coursing the last year of high school, or (c) have abandoned high school but have only 6 courses left to complete it, and (3) have on formal enrollment.	Employment and training	outcomemetric4	12-month job retention-y&(vulnerable person) Participant maintains the job for 12 months	GOAL 8: Decent Work and Economic Growth
	5	Reduce youth unemployment in the city of Buenos Aires, focusing on vulnerable unemployed young citizens and vulnerable young citizens that have not finished high school. The intervention will provide weekly workshops on soft skills training, employment support, orientation and intermediation with companies. The intervention seeks to help the participant find and retain a job, and graduate from high school (if the participant has not graduated yet).	Participants must meet the following criteria: (1) Ages between 17-24, (2) live in the communes 4, 7, 8, 9 or 10 of the city of Buenos Aires, (3) meet one of the following three criteria: (a) have finished high school, (b) currently coursing the last year of high school, or (c) have abandoned high school but have only 6 courses left to complete it, and (3) have on formal enrollment.	Employment and training	outcomemetric5	Expansion of the labor market Number of companies that employs the participants of the program increases	GOAL 8: Decent Work and Economic Growth

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Hack and Learn Kick Off – 23<sup>rd</sup> August 2021  
**Pilot projects & Scale ups: #hackteam14**

# Pilot projects & Scale-ups

Sometimes practitioners decide to run **pilot projects** on a smaller scale and **test whether it's sturdy enough** to be scaled up.

**But...**

A line drawing illustration of a person with dark hair, wearing a white long-sleeved shirt and grey trousers, standing and watering a small sapling with a watering can. To the left is a large, thick tree trunk. The background features a simple landscape with clouds, a small bush, and a tall, thin tree. The text 'How do you know when a project has the power to scale up and go bigger?' is overlaid in red.

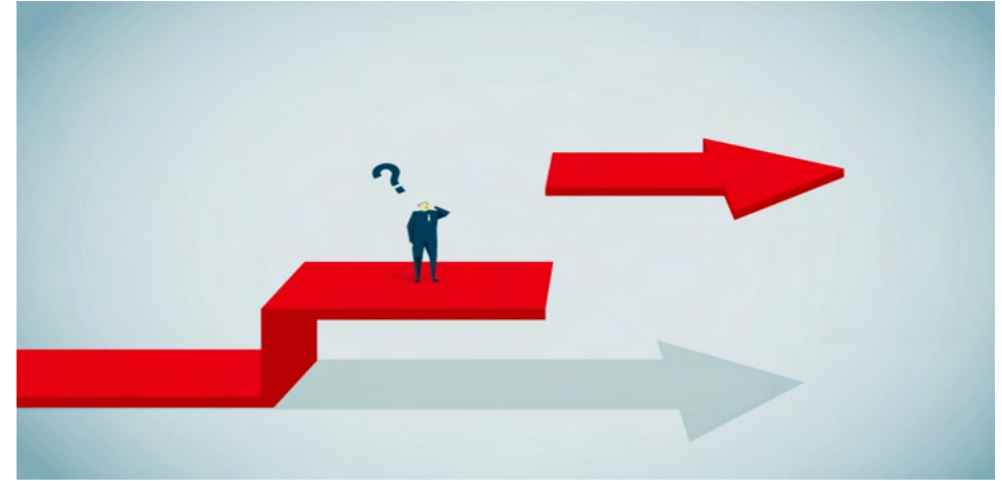
**How do you know when a project has the power to scale up and go bigger?**



# Pilot projects & Scale-ups

How do you know when a project has the power to scale up and go bigger?

- **Learning from what works – and doesn't work.**
  - Engage in data usage to better understand how (and when) to scale up.
- **Providing guidance for decision-making**
  - SIBs are often criticized for being doomed to low-scale. Therefore, if so, how to scale-up?





# Scaled up projects in INDIGO Data

## Pilots & Scale-ups (INDIGO Data)

- West London Zone
- Teens and toddlers
- Prevista
- Pan London

**Are there any others  
missing?**

INDIGO-POJ-0162

### West London Zone

Stage of development: Implementation

Policy sector: Education

Fund: Commissioning Better Outcomes Fund & Social Outcomes Fund

Delivery locations: London, UK

INDIGO-POJ-0184

### West London Zone, placed-based support for children and young people: scale-up

Stage of development: Implementation

Policy sector: Education

Fund: Life Chances Fund

Delivery locations: Brent Council / Westminster City Council / Royal Borough of  
Kensington and Chelsea / London Borough of Hammersmith and Fulham



**Looking forward to working together.**

**Thank you!**

[fernandodd1@al.insper.edu.br](mailto:fernandodd1@al.insper.edu.br)

[gabrielarc2@al.insper.edu.br](mailto:gabrielarc2@al.insper.edu.br)

[icaro.bernardes@ufba.br](mailto:icaro.bernardes@ufba.br)

[juliana.outesvelarde@bsg.ox.ac.uk](mailto:juliana.outesvelarde@bsg.ox.ac.uk)

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<http://www.gamma.ufba.br>

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<https://cienciadedados.ep.wixsite.com/cdep>

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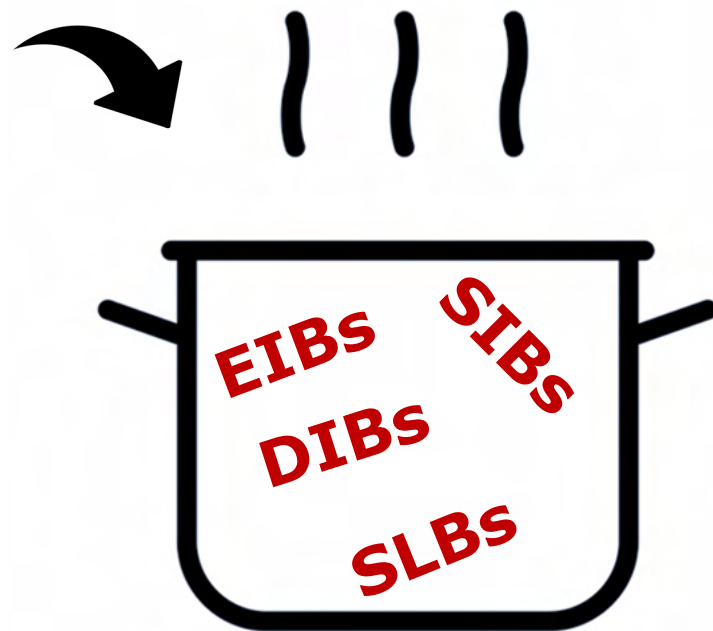
Hack and Learn Kick Off – 23<sup>rd</sup> August 2021

**#4: What is next?**

**Exploring the OBCs Alphabet Soup**

# Exploring the OBCs Alphabet Soup

**Outcomes  
Based  
Contracts**



**...and  
WHAT  
IS  
NEW**





# Exploring the OBCs Alphabet Soup

How can we...

?

... differentiate OBCs to properly understand what is new?

?

?

... find and use available information to better understand this variety?

?

?

?

?

?

# Targets/Tasks:

What makes an OBC a ...SIB ... or a DIB ...or a SLBs ...or a RBF... and what else?

- **Define** features of each type of OBCs!
- **Search** for news on OBCs. How the landscape evolved? What is new?
- **Learn** from data and **repeat** analyses

# An important example of what is new: Sustainability-Linked Bonds (SLBs, or “green bonds”, or “ESG bond”...)



**Natura raised  
USD 1 billion  
in ESG bond**



**step-down in  
coupon payment**



**step-up in coupon  
payment**



# Possible outputs

## Decision diagram

to aid the classification process

## Spreadsheet

containing the contracts we find and classify along with the keywords and other features used in the classification process

## Tables or plots

exposing our findings (e.g.: # of contracts by type, most used keywords, keyword precision)

# Looking forward to working together.

## Thank you!

[fernandodd1@al.insper.edu.br](mailto:fernandodd1@al.insper.edu.br)

[gabrielarc2@al.insper.edu.br](mailto:gabrielarc2@al.insper.edu.br)

[icaro.bernardes@ufba.br](mailto:icaro.bernardes@ufba.br)

[juliana.outesvelarde@bsg.ox.ac.uk](mailto:juliana.outesvelarde@bsg.ox.ac.uk)

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<http://www.gamma.ufba.br>

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<https://cienciadedados.ep.wixsite.com/cdep>

# CSR Data Synchronization Exercise

Challenge hosted by CSIP, Ashoka University



Centre for  
Social Impact  
and Philanthropy



## The Problem: Capability

The Centre for Social Impact and Philanthropy has collated CSR (Corporate Social Responsibility) data for the years 2014 till 2019.

However there is no centralized CSR database to refer for information. To remedy this, CSIP has collated information on various categories related to CSR across India such net profit, CSR Prescribed Expenditure, and CSR spent.

However, some of the collated information is lacking in details or maybe duplicated/erroneous in some fields. The dataset needs to be standardised and compacted, for further access and use.

We invite people with an eye for detail, Excel experience, and a penchant for organisation to take up this challenge.



Centre for  
Social Impact  
and Philanthropy

# Challenge Description

**What we have:** CSIP has collated CSR data across India. However, the database needs to be cleaned and standardised for further use and analyses.

**What we could do:** This challenge invites people seeking to learn the basics of data management and data analysis to bring about synchronicity among the datasets, basis a primary key (CIN), and collate all historical data into one database. ***Additionally,*** participants are expected to list the gaps and missing data points in the datasets and make suggestions on how to fill the gaps. ***Lastly,*** participants are encouraged to perform preliminary analysis over the completely synchronised dataset and present their analysis in a short presentation. The analysis can be in the form of basic descriptive tables or visualization or report.

**Also,** should you have any questions or choose to modify the challenge basis the team's expertise, please reach out to the challenge coordinator Dr. Shaivya Verma at [shaivya.verma@ashoka.edu.in](mailto:shaivya.verma@ashoka.edu.in)



Centre for  
Social Impact  
and Philanthropy

# Datasets download link

Please refer to the link below for the dataset:

[https://drive.google.com/drive/u/1/folders/1RzpqRLEZd13w4DXN7Y\\_0Tp9BvvV5bxMn](https://drive.google.com/drive/u/1/folders/1RzpqRLEZd13w4DXN7Y_0Tp9BvvV5bxMn)

The team working on this dataset is requested to download and re-upload a GSheet document for working purposes.



Centre for  
Social Impact  
and Philanthropy

# Slack Channel Details

Channel Name: #hackteam16-csr-data-synchronization

Coordinator: Shaivya Verma



Centre for  
Social Impact  
and Philanthropy



# Thank you!



Centre for  
Social Impact  
and Philanthropy

# Revisiting Data for Sectoral Analysis of the Impact of COVID-19 on NPOs

Challenge hosted by CSIP, Ashoka University



Centre for  
Social Impact  
and Philanthropy

# The Problem Statement

Nonprofit Organisations have been at the forefront of India's response to COVID-19 and resultant socio-economic issues.

As part of its research mandate, CSIP conducted a study on the impact of COVID-19 on the operations of Indian Nonprofit Organisations (NPOs).

**What we have:** Data collected as part of the research provides information on the various ways in which COVID-19 has impacted the multiple aspects of the operations of nonprofits in India, including impact on regular programmes; recovery; challenges faced; engagement with funders; and modes of operations.

Though we have data for sectors in which sample NPOs are working, our analysis largely focused on generalised findings for NPOs.



Centre for  
Social Impact  
and Philanthropy

**Challenge Description:** Role of sector in determining the impact for NPOs.

**What you could do:** We invite people with a passion for data, experience in basic Excel, and a penchant for impact analysis to take up this challenge.

This challenge invites people to do a sectoral analysis of the impact of COVID-19 using the data available. Participants are expected to identify and present the sectoral differential in the ways NPOs have been impacted by COVID-19 in India.

Additionally, point out data gaps and inconsistencies, if any.

Analysis can be a report/ presentation/ visualisation.



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and Philanthropy



# Dataset download link

Please refer to the link below for the dataset:

[https://docs.google.com/spreadsheets/d/1DiX0uJkBSdxMRV06C27gUnq3wCoF9t\\_t/edit#gid=1266443322](https://docs.google.com/spreadsheets/d/1DiX0uJkBSdxMRV06C27gUnq3wCoF9t_t/edit#gid=1266443322)

The team working on this dataset is requested to download and re-upload a GSheet document for working purposes.



Centre for  
Social Impact  
and Philanthropy

# Slack Channel Details

Channel Name - #hackteam17-impact-of-covid19-on-npos-india

Coordinator - Dr. Neha Nimble



Centre for  
Social Impact  
and Philanthropy

Thank you.  
Looking forward to working with you!!!



Centre for  
Social Impact  
and Philanthropy



## Challenge # 18: Using Financial Innovation to Realign Incentives towards Public Good Medicine

August 2021



# The Problem: potentially life-saving treatments are being ignored due to misaligned financial incentives under patent system.

---

## The Challenge:

- Today, it takes an average of **10-12 years** and **~\$2 Billion** for pharmaceutical companies to develop a new drug.
- **Drug repurposing** has become a mainstream strategy for faster drug development. COVID has accelerated this trend with ~1000 repurposed drugs being explored as therapeutics.
- But the pharmaceutical industry will never fund large Phase II/III Randomized Controlled Trials for such ***unmonopolisable therapies*** without being **able to enforce a monopoly price using patents.**
- Public or philanthropic funding rarely available for large RCTs due to the expense and risk of clinical trial failure.



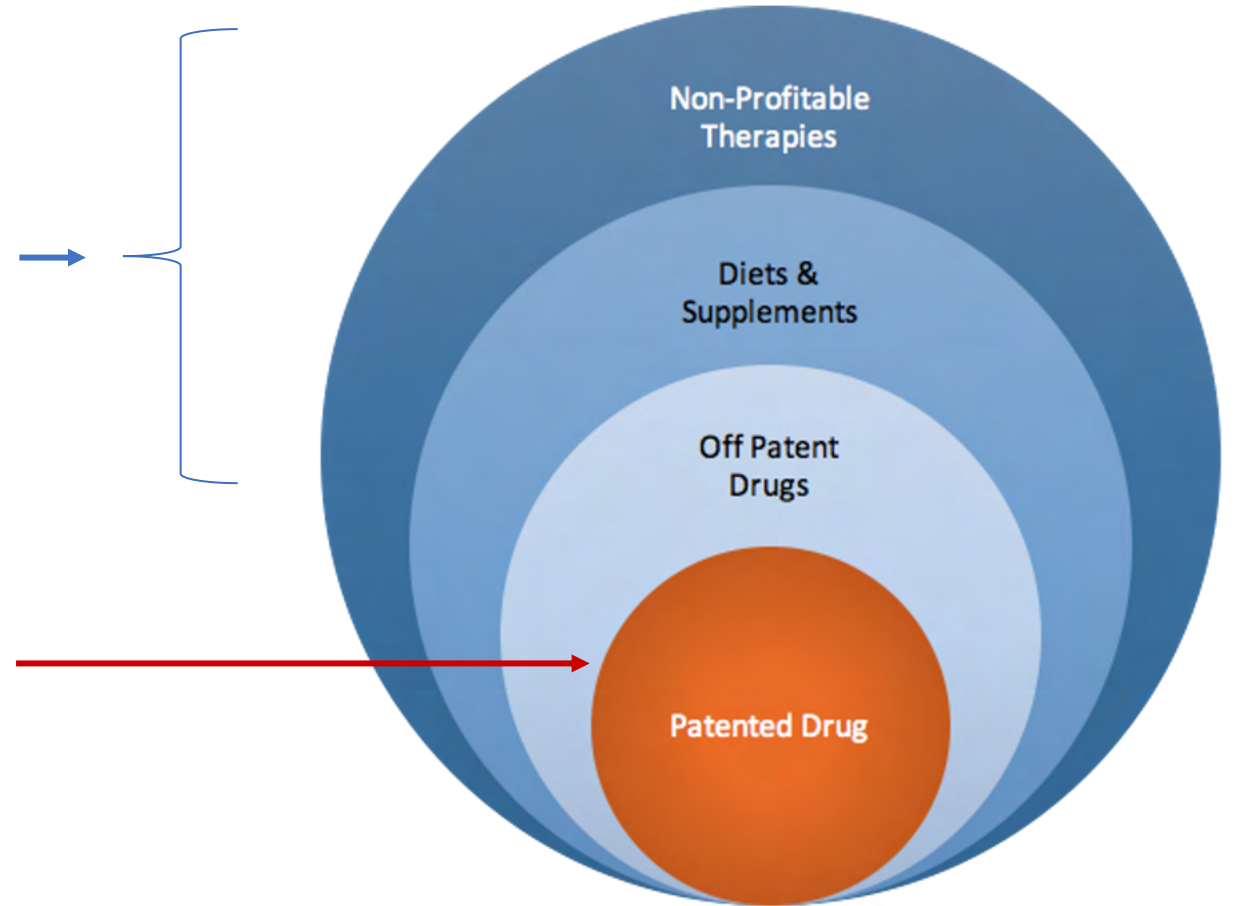
*As a result, safe, affordable, and effective treatments for diseases are being ignored at the expense of patients and healthcare payers.*

# Non-profitable and Unmonopolisable Therapies comprise the largest set of potentially effective and affordable treatments available.

## Non-profitable and Unmonopolisable Therapies (Blue)

comprise a much larger set of effective and affordable treatments (e.g. 90% of drugs prescribed are generic) but lack private incentives to conduct larger clinical trials, despite the potential to save billions in healthcare costs.

**Patentable drugs** are a smaller subset of viable treatments. Healthcare Payers (govts/health insurers) are charged billions in monopoly prices for therapies that may be less effective and unaffordable.



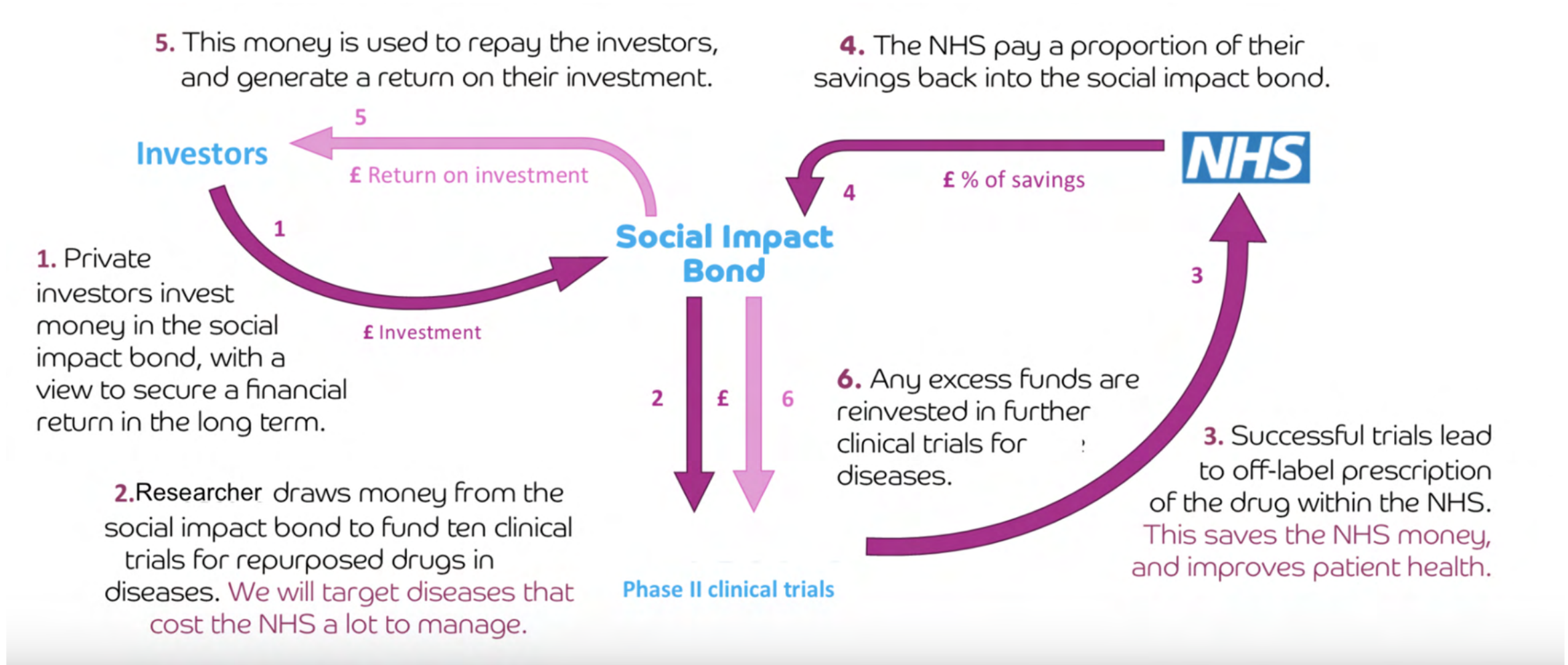
Source: Kerdemelidis, Savvas. (2014) "Deadly gaps in the patent system: an analysis of current and alternative mechanisms for incentivising development of medical therapies." Thesis (LLM). University of Canterbury (NZ).

# Examples of Unmonopolisable Therapies without financial incentives

---

- Fluvoxamine to treat Covid-19 (<https://www.sciencenews.org/article/covid-19-coronavirus-antidepressant-fluvoxamine-treatment>)
- Off-patent Low-dose-naltrexone (LDN) to treat Crohn's disease (<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6494424/>)
- Anti-MAP therapy (combination of generic antibiotics) to treat Crohn's disease (<https://www.sciencedirect.com/science/article/abs/pii/S1590865802800561>)
- Off-patent Dichloroacetate (DCA) for treatment of brain and colon cancer (<https://pubmed.ncbi.nlm.nih.gov/21557214/>)
- Intravenous vitamin C for treatment of cancer (<https://www.cancer.gov/research/key-initiatives/ras/ras-central/blog/2020/yun-cantley-vitamin-c>)
- IV synthetic vitamin D (Paracalcitol) for treatment of pancreatic cancer (<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6049054/>)
- S-adenosylmethionine (SAME) supplement for treating depression (<https://annals-general-psychiatry.biomedcentral.com/articles/10.1186/s12991-020-00298-z>)


# The Solution: Social Impact Bond (SIB) Mechanism – Pay for Success



Source: <https://www.findacure.org.uk/the-rare-disease-drug-repurposing-social-impact-bond/>




## How to find your hackteam: first, join our Slack workspace



### Join GO Lab, University of Oxford on Slack

Start by choosing the Google account or email you use for work.

 Continue with Google

OR

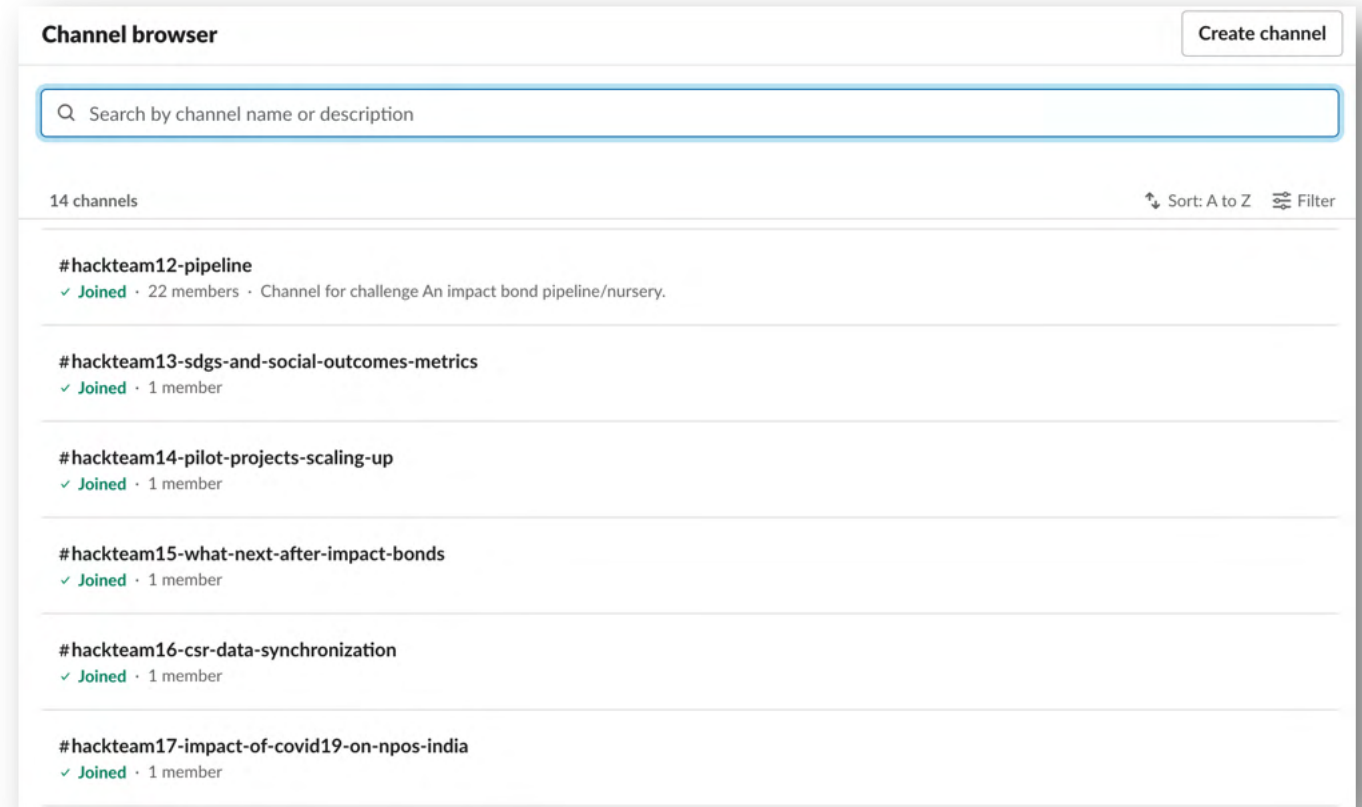
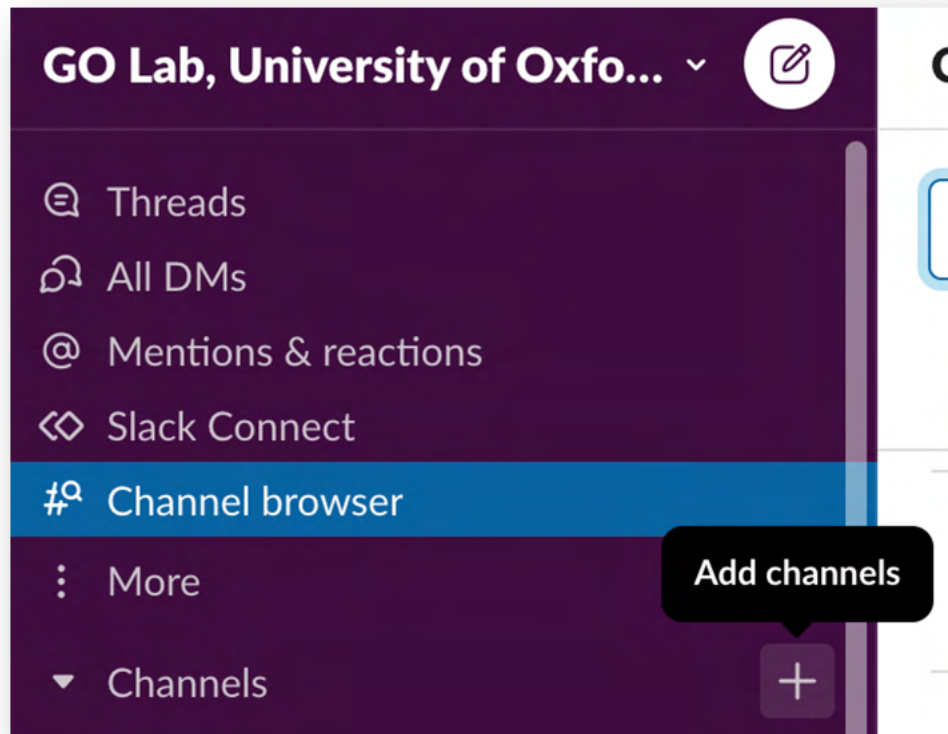
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# INDIGO Hack-and-Learn Kick-off



Look for the + sign on your left. Select 'browse channels' and pick your team



# INDIGO Hack-and-Learn Kick-off

## 4. Hack teams, Slack sign-ups, and Support



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- An impact bond pipeline/nursery (Go Lab + Levoca Impact Labs) - [# hackteam12-pipeline](#)
- Aligning Outcomes to SDGs (INSPIRE and GO Lab) - [# hackteam13-sdgs-and-social-outcomes-metrics](#)
- Pilot projects and scale up versions (GO Lab and INSPIRE) - [# hackteam14-pilot-projects-scaling-up](#)
- What is next after impact bonds? (INSPIRE) - [# hackteam15-what-next-after-impact-bonds](#)
- CSR Data Synchronization exercise (CSIP) - [# hackteam16-csr-data-synchronization](#)
- Revisiting COVID Impact Data for Sectoral Analysis of the Impact of COVID-19 on NPOs in India (CSIP) - [# hackteam17-impact-of-covid19-on-npos-india](#)
- Analysing medical SIBs - [# hackteam18-medical-sibs](#)

# INDIGO Hack-and-Learn Kick-off

## 4. Hack teams, Slack sign-ups, and Support



GOVERNMENT  
OUTCOMES  
LAB

### Need help with your data?

# hack-technical-help

### Want to chat with other participants?

# networking-lounge

# INDIGO Hack-and-Learn Kick-off

## 5. Q&A



GOVERNMENT  
OUTCOMES  
LAB

# Any questions?



# Social Outcomes Conference 2021

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**9-10<sup>th</sup> September**

**Online & at Blavatnik School of Government**

[golab.bsg.ox.ac.uk/soc21](http://golab.bsg.ox.ac.uk/soc21)

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Annual convening of the world's leading scholars, policymakers and practitioners working to improve social outcomes

16 sessions covering five core themes :

- Outcomes-based contracting
- Social value and procurement
- Government, business and civil society collaboration in places
- Measuring outcomes and social value
- Outcomes orientation

Keynote address by  
Nobel Prize Laureate Joseph Stiglitz

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#SOC21